* All numbers hereinafter appear in NIS

|  | tau |  |  | BGU |  |  | HUJI |  |  | HAIFA |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Planned | Executed | Execution ${ }^{\circ}$ | Planned | Executed | Execution \% | Planned | Executed | Execution ${ }^{\text {a }}$ | Planned | Executed | Execution ${ }^{\text {P }}$ | Planned | Executed | Execution \% | Of Total |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Participants Participation | 120,000 | 163,635 | 136\% | 90,000 | 81,843 | 91\% | 90,000 | 95,000 | 106\% | 45,000 | 53,920 | 120\% | 345,000 | 394,398 | 114\% | 8\% |
| Local authorities | 120,000 | 169,088 | 141\% | 90,000 | 95,150 | 106\% | 150,000 | 134,000 | 89\% | 55,000 | 69,900 | 127\% | 415,000 | 468,138 | 113\% | 10\% |
| The Planning and Budgeting Committee via CFP | 300,000 | 0 | - | 300,000 | 0 | 0\% | 300,000 | 0 | 0\% | 187,000 | 0 | 0\% | 1,087,000 | 0 | 0\% | 0\% |
| The Ministery of Justice | 140,000 | 140,000 | 100\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 140,000 | 140,000 | 100\% | 3\% |
| The Ministery of Health | 240,000 | 215,815 | 90\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 240,000 | 215,815 | 90\% | 5\% |
| Matanel Foundation | 700,000 | 764,500 | 109\% | 525,000 | 582,150 | 111\% | 525,000 | 582,150 | 111\% | 262,500 | 281,963 | 107\% | 2,012,500 | 2,210,763 | 110\% | 46\% |
| Doron Livnat | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 250,000 | 249,640 | 100\% | 250,000 | 249,640 | 100\% | 5\% |
| Yad Hanadiv | 187,000 | 95,518 | 51\% | 0 | 0 | - | 190,000 | 95,000 | 50\% | 0 | 0 | - | 377,000 | 190,518 | 51\% | 4\% |
| Paami Tikva | 120,000 | 124,863 | 104\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 120,000 | 124,863 | 104\% | 3\% |
| Montreal Federation | 0 | 0 | - | 80,000 | 36,889 | 46\% | 0 | 0 | - | 0 | 0 | - | 80,000 | 36,889 | 46\% | 1\% |
| Kibbutz Be'eri | 0 | 0 | - | 50,000 | 0 | 0\% | 0 | 0 | - | 0 | 0 | - | 50,000 | 0 | 0\% | 0\% |
| Amiram Sivan Foundation | 65,000 | 0 | 0\% | 0 | 0 | - | 0 | 0 | . | 0 | 0 | . | 65,000 | 0 | 0\% | 0\% |
| Gazit Globe | 0 | 0 | - | 40,000 | 20,000 | 50\% | 0 | 0 | - | 0 | 0 | - | 40,000 | 20,000 | 50\% | 0\% |
| Others | 0 | 99,631 | - | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 0 | 99,631 | - | 2\% |
| Balance from Previous Years | 0 | 0 | - | 300,000 | 446,778 | 149\% | 50,000 | 162,566 | 325\% | 0 | 0 | - | 350,000 | 609,344 | 174\% | 13\% |
| Total Branches Income | 1,992,000 | 1,773,049 | 89\% | 1,475,000 | 1,262,810 | 86\% | 1,305,000 | 1,068,716 | 82\% | 799,500 | 655,423 | 82\% | 5,571,500 | 4,759,997 | 85\% | 100\% |

Branches Expenditures

|  | tau |  |  | BGU |  |  | HUJI |  |  | HAIFA |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Planned | Tecuted (9 mont\|Execution ${ }^{\text {a }}$ |  | Planned | lecuted (9 mont\| Execution \% |  | Planned | ecuted (9 montExecution |  | Planned | lecuted (9 montExecution ${ }^{\text {a }}$ |  | Planned | Ecuted (9 moni\| Execution \% |  | Of Total |
| Management Salary |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CEO | 324,000 | 248,668 | 77\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 |  | 324,000 | 248,668 | 77\% | 6\% |
| Branch Manager on mangment | 68,850 | 57,125 | 83\% | 68,850 | 52,430 | 76\% | 68,850 | 51,569 | 75\% | 68,850 | 56,354 | 82\% | 275,400 | 217,478 | 79\% | 5\% |
| Office Cost (equipment, computers, telephony, general) | 20,000 | 8,771 | 65\% | 12,500 | 1,363 | 11\% | 12,500 | 895 | 7\% | 10,000 | 147 | 1\% | 55,000 | 11,175 | 20\% | 0\% |
| University Services (Law; HR; Finance) | 20,000 | 21,000 | 105\% | 20,000 | 3,705 | 19\% | 20,000 | 11,013 | 55\% | 0 | 0 | - | 60,000 | 35,718 | 60\% | 1\% |
| Total Management \& Administration Salary | 432,850 | 335,564 | 78\% | 101,350 | 57,498 | 57\% | 101,350 | 63,477 | 63\% | 78,850 | 56,501 | 72\% | 714,400 | 513,040 | 72\% | 12\% |
| Adults Department |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| VP Content | 186,300 | 120,335 | 65\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 186,300 | 120,335 | - | 3\% |
| Academic Instructor | 65,280 | 36,078 | 55\% | 65,280 | 48,553 | 74\% | 88,128 | 72,209 | 82\% | 73,440 | 54,120 | 74\% | 292,128 | 210,960 | 72\% | 5\% |
| Branch Manager on education activity | 68,850 | 57,125 | 83\% | 68,850 | 52,430 | 76\% | 68,850 | 51,569 | 75\% | 68,850 | 56,354 | 82\% | 275,400 | 217,478 | 79\% | 5\% |
| Departments Coordinator | 167,063 | 141,870 | 85\% | 78,000 | 82,198 | 105\% | 141,570 | 139,915 | 99\% | 75,075 | 69,464 | 93\% | 461,708 | 433,447 | 94\% | 10\% |
| Operations Coordinator | 72,900 | 59,227 | 81\% | 48,960 | 39,520 | 81\% | 51,480 | 41,614 | 81\% | 0 | 0 | - | 173,340 | 140,361 | 81\% | 3\% |
| Instructing Students' Scholarships (4000NIS for students receiving 4 credits; 7000NIS for students receiving no credits) | 56,000 | 28,000 | 50\% | 120,000 | 92,000 | 77\% | 96,000 | 106,369 | 111\% | 0 | 17,500 | - | 272,000 | 243,869 | 90\% | 6\% |
| Annual Transportation Cost | 369,600 | 280,299 | 76\% | 264,000 | 173,465 | 66\% | 316,800 | 216,070 | 68\% | 158,400 | 102,164 | 64\% | 1,108,800 | 771,998 | 70\% | 19\% |
| Annual Meals Cost | 252,000 | 150,881 | 60\% | 180,000 | 132,496 | 74\% | 216,000 | 147,912 | 68\% | 108,000 | 73,594 | 68\% | 756,000 | 504,883 | 67\% | 12\% |
| Equipment and Study Aids | 28,000 | 10,112 | 36\% | 20,000 | 38,277 | 191\% | 24,000 | 7,651 | 32\% | 12,000 | 952 | 8\% | 84,000 | 56,993 | 68\% | 1\% |
| Study Aids and Materials for the Lessons | 16,800 | 7,158 | 43\% | 12,000 | 3,228 | 27\% | 14,400 | 7,205 | 50\% | 7,200 | 3,118 | 43\% | 50,400 | 20,709 | 41\% | 1\% |
| Events throughout the Year (year kickstart, final ceremony, students' events, students' recruitment, coordinators' seminar, staff's workshops) | 56,000 | 34,880 | 62\% | 40,000 | 37,244 | 93\% | 48,000 | 20,453 | 43\% | 30,000 | 11,849 | 39\% | 174,000 | 104,426 | 60\% | 3\% |
| Total Adult Department | 1,338,793 | 925,965 | 69\% | 897,090 | 699,411 | 78\% | 1,065,228 | 810,967 | 76\% | 532,965 | 389,115 | 73\% | 3,834,076 | 2,825,458 | 74\% | 68\% |
| Youth Department |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Youth Department Coordinator | 54,600 | 7,000 | 13\% | 54,600 | 41,701 | 76\% | 0 | 0 | - | 0 | 0 | - | 109,200 | 48,701 | 45\% | 1\% |
| Instructing Students' Scholarships | 37,500 | 37,500 | 100\% | 37,500 | 21,000 | 56\% | 0 | 7,000 | . | 0 | 0 | . | 75,000 | 65,500 | 87\% | 2\% |
| Transportation Cost | 30,800 | 43,726 | 142\% | 30,800 | 9,490 | $31 \%$ | 0 | 0 | - | 0 | 0 | - | 61,600 | 53,216 | 86\% | 1\% |


| Meals Cost | 13,000 | 16,748 | 129\% | 13,000 | 10,334 | 79\% | 0 | 0 | - | 0 | 0 | - | 26,000 | 27,082 | 104\% | 1\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equipment and Study Aids | 10,000 | 223 | 2\% | 10,000 | 6,681 | 67\% | 0 | 0 | - | 0 | 0 | - | 20,000 | 6,904 | 35\% | 0\% |
| Events | 8,000 | 4,243 | 53\% | 8,000 | 2,200 | 28\% | 0 | 0 | - | 0 | 0 | - | 16,000 | 6,443 | 40\% | 0\% |
| Total Youth Department | 153,900 | 109,440 | 71\% | 153,900 | 91,406 | 59\% | 0 | 7,000 | - | 0 | 0 | - | 307,800 | 207,846 | 68\% | 5\% |
| Continuing Programs |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Continuing Education Coordinator (part-time) | 48,600 | 39,052 | 80\% | 48,600 | 40,186 | 83\% | 0 | 0 | - | 0 | 0 | - | 97,200 | 79,238 | 82\% | 2\% |
| Basic Skills Summer Courses (English, computer skills, Hebrew) | 15,000 | 4,195 | 28\% | 10,000 | 0 | 0\% | 20,000 | 37,252 | 186\% | 10,000 | 150 | 2\% | 55,000 | 41,597 | 76\% | 1\% |
| Academic Studies (Preparatory Program + | 10,000 | 17,241 | 172\% | 8,000 | 30,331 | 379\% | 0 | 0 | - | 0 | 0 | - | 18,000 | 47,572 | 264\% | 1\% |
| Workshop and Conventions | 10,000 | 9,710 | 97\% | 10,000 | 9,938 | 99\% | 0 | 2,754 | - | 0 | 0 | - | 20,000 | 22,402 | 112\% | 1\% |
| Alumni Organization | 25,000 | 55 | 0\% | 25,000 | 0 | 0\% | 10,000 | 0 | 0\% | 0 | 0 | - | 60,000 | 55 | 0\% | 0\% |
| Total Continuing Programs | 108,600 | 70,253 | 65\% | 101,600 | 80,455 | 79\% | 30,000 | 40,006 | 133\% | 10,000 | 150 | 2\% | 240,200 | 190,864 | 79\% | 5\% |
| Research and Evaluation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Research and Evaluation Manager | 113,400 | 36,078 | 32\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 113,400 | 36,078 | 32\% | 1\% |
| Research and Evaluation Cost | 10,000 | 13,373 | 134\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 10,000 | 13,373 | 134\% | 0\% |
| Total Research and Evaluation | 123,400 | 49,451 | 40\% | 0 | 0 | - | 0 | 0 | $\cdot$ | 0 | 0 | - | 123,400 | 49,451 | 40\% | 1\% |
| Programme support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Relations and Technology Coordinator | 48,600 | 0 | 0\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 48,600 | 0 | 0\% | 0\% |
| The "Decade Convention" | 10,000 | 54,651 | 547\% | 10,000 | 7,869 | 79\% | 10,000 | 3,983 | 40\% | 10,000 | 20,143 | 201\% | 40,000 | 0 | 0\% | 0\% |
| Printing and Advertising | 2,500 | 398 | 16\% | 2,500 | 2,124 | 85\% | 2,500 | 0 | 0\% | 2,500 | 0 | 0\% | 10,000 | 2,124 | 21\% | 0\% |
| Translations | 2,500 | 4,690 | 188\% | 2,500 | 0 | 0\% | 2,500 | 0 | 0\% | 2,500 | 0 | 0\% | 10,000 | 2,832 | 28\% | 0\% |
| Internet Website | 500 | 9,157 | 1831\% | 500 | 0 | 0\% | 500 | 0 | 0\% | 500 | 0 | 0\% | 2,000 | 8,937 | 447\% | 0\% |
| Vehicles | 49,800 | 4,642 | 9\% | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 49,800 | 4,642 | 9\% | 0\% |
| PR | 15,000 | 53,690 | 358\% | 15,000 | 0 | 0\% | 15,000 | 0 | 0\% | 15,000 | 0 | 0\% | 60,000 | 30,680 | 51\% | 1\% |
| Branch Establishment Cost | 0 | 0 | - | 0 | 0 | - | 0 | 0 | - | 62,900 | 48,745 | 77\% | 62,900 | 48,824 | 78\% | 1\% |
| University Services (Classes) | 80,000 | 84,000 | 105\% | 80,000 | 10,717 | 13\% | 80,000 | 44,052 | 55\% | 0 | 0 | - | 240,000 | 146,955 | 61\% | 4\% |
| Total Supporting Operations Activities | 208,900 | 211,228 | 101\% | 110,500 | 20,710 | 19\% | 110,500 | 48,035 | 43\% | 93,400 | 68,888 | 74\% | 523,300 | 348,860 | 67\% | 8\% |
| Total Branches Expenditures | 2,366,443 | 1,701,901 | 72\% | 1,364,440 | 949,480 | 70\% | 1,307,078 | 969,484 | 74\% | 715,215 | 514,654 | 72\% | 5,743,176 | 4,135,519 | 72\% | 100\% |
| Total Balance | -374,443 | 71,148 |  | 110,560 | 313,330 |  | -2,078 | 99,232 |  | 84,285 | 140,769 |  | -171,676 | 624,479 |  |  |

